

Recognizing and Treating Sleep Disorders in your DENTAL OFFICE

Presented by:

Kent Smith, DDS

Diplomate of the American Academy of Dental Sleep Medicine

March 2nd & 3rd, 2012

Friday 8:00am– 4:30 pm / Saturday 8:00am– 4:00pm

Dr. Kent Smith has made treatment of this serious condition his passion. He is widely regarded as one of the top dental authorities in the country on the subject. He regularly teaches dentists from around the world how to recognize and treat sleep apnea.

Course Objectives:

- ⇒ Discover which patients in your practice are at risk
- ⇒ Learn how to physically examine the sleep apneic
- ⇒ Understand the basics of sleep, helping you communicate more effectively with patients and sleep physicians.
- ⇒ Be able to intelligently discuss all snoring and sleep apnea treatment options with patients
- ⇒ Become familiar with the anatomy and physiology of the airway
- ⇒ Have all of the forms necessary to help with data retrieval and communication with physicians
- ⇒ Learn how to treat the snorer/apneic in the dental office while making sure you don't get into trouble
- ⇒ Discover secrets to market the sleep disorder part of your practice
- ⇒ Analyze both a home sleep study and a PSG
- ⇒ Learn techniques for playing the medical insurance game

Comments from Attendees:

"You will be amazed with Kent's ability to explain and prepare you for returning home to incorporate sleep apnea treatment into your practice. Go with an open mind and be a sponge. Kent will show and tell all you need to know." Dr. SM

"Kent is the consummate teacher/mentor and after the course you will be ready to immerse your-self to the hilt in Sleep Dentistry!" Dr. MF

"KENT SMITH is a great speaker and illuminated the spectrum of issues with sleep disorders with clarity and completeness. The manual he provided is one of the best I have had!" Dr. DC

Additional Topics:

- ✓ Sleep-wake cycles
- ✓ Stages of sleep
- ✓ The many disorders or disturbances of sleep
- ✓ The sleep breathing disorder continuum
- ✓ Epidemiology of sleep victims
- ✓ Sequelae of obstructive sleep apnea
- ✓ Items to include on your health history
- ✓ OSA in children
- ✓ 13 treatments (and counting) for sleep breathing disorders
- ✓ Different types of oral appliances for treating the SBD patient
- ✓ Side effects of appliances

There will be no product advertisement during this seminar. Dr. Smith is not sponsored by, or advertising for any specific product or item. This is strictly an education course.



Dr. Smith is the co-founder of the Dental Organization for Sleep Apnea and is on the advisory Board of Sleep Healers®, a medical group operating sleep centers and conducting workshops on sleep disorders. In 2011, he started the SKISH Initiative (School Kids in Safe Hands), with a goal of keeping school bus drivers awake while they transport our treasured children.

He regularly lectures on sleep breathing disorders both nationally and internationally for study groups, dental laboratories, major meetings and *A.W.A.K.E.* groups. His audiences are usually dentists, but also include both physicians and patients. He is also an instructor for Six Month Smiles, a short term orthodontic solution.

Dr. Smith is the creator of [21st Century Dental](#), which became the first dental office in the country to win the Consumers Choice Award for Business Excellence in 2008. This honor has been repeated in both 2009 and 2010. He has been profiled in the *Wall Street Journal*, *USA Today*, the *Early Show* with Bryant Gumbel, local television and many dental and non-dental publications. He is also the creator of [FindCE.com](#), Find-Speaker.com and was named a Top 10

VIP by the Speaking Consulting Network for 2009.

Dr. Smith is an active member of the *American Academy of Dental Sleep Medicine*, the *American Academy of Sleep Medicine*, the *International Association for Comprehensive Aesthetics*, the *American Academy of Craniofacial Pain* and the *American Academy of Dental Practice Administration*.

Hosted at:

Registration Form

Name: _____

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Staff (only staff qualifies for this rate) # Attending _____ x \$395.00 = _____

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Mail registration form and check to:

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